

PRIYA MARIE ROSS

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OPERATIONS & STRATEGY | COMPLEX SYSTEMS | EXECUTION UNDER PRESSURE

SUMMARY

Operations and strategy professional focused on bringing structure to complex systems and driving execution in fast-moving environments. Experienced in managing cross-functional initiatives, building workflows from scratch, and ensuring delivery across competing priorities.

Background spans healthcare, e-commerce, and independent high-stakes work, with a consistent focus on organizing complexity, aligning stakeholders, and making execution happen. Known for bringing structure to ambiguity and ensuring execution in complex environments.

PROFESSIONAL EXPERIENCE

INDEPENDENT LITIGATION & OPERATIONS STRATEGIST

Self-Employed, Poughkeepsie, NY

2025-present

- Managed complex, multi-party projects across multiple workstreams, ensuring deadlines, filings, and dependencies were executed accurately under strict procedural constraints
- Built structured systems to track timelines, documentation, and evolving requirements in a highly constrained and fast-changing environment
- Analyzed large volumes of information to identify inconsistencies, surface key insights, and support strategic decision-making
- Drafted and executed high-stakes deliverables while managing competing priorities and maintaining precision under pressure

MANAGER, REPORTING & ANALYTICS

1-800-FLOWERS.COM, INC., Jericho, NY

2021-2024

- Led cross-functional initiatives to improve workflows and operational efficiency, reducing active project load by 50% within 30 days
- Managed 139 concurrent deliverables in 2023, ensuring consistent on-time execution across multiple teams and priorities
- Built structured reporting systems that replaced fragmented workflows, improving visibility and enabling faster, more accurate decision-making
- Partnered with stakeholders to align operational metrics with business priorities and improve overall performance tracking

PERFORMANCE ANALYTICS MANAGER/BUSINESS ANALYST (STRATEGIC INITIATIVES LEAD)

Viva Eve, Forest Hills, NY

2019-2021

- Partnered with executive leadership to drive operational improvements across clinical and administrative teams
- Reduced lab turnaround time by 86% and patient wait times by 33% through workflow redesign and cross-functional coordination
- Increased patient volume by 55% through process optimization and improved operational efficiency

- Built systems to track performance across the patient lifecycle and supported implementation of OKRs to align organizational goals and growth initiatives

EARLIER EXPERIENCE

Project Manager / Executive Assistant | Hudson Yards

Data Analyst | Tal Depot

Administrative Assistant, Global Investment Research | Goldman Sachs

- Supported project coordination, stakeholder communication, and data analysis across early roles in real estate development, financial services, and e-commerce environments

SKILLS

EXECUTION & OPERATIONS:

Project coordination, workflow design, cross-functional alignment, stakeholder management, multi-workstream execution

DATA & SYSTEMS:

Excel, Tableau, SQL, Python, Salesforce, Power BI

EDUCATION

Ph.D. Candidate (ABD), International Studies – University of Miami, Coral Gables, FL

Awarded the University of Miami Graduate School Fellowship

Master of Arts, International Studies – University of Miami, Coral Gables, FL (GPA: 3.71/4.0)

Bachelor of Arts, Political Science – Stony Brook University, Stony Brook, NY (GPA: 3.67/4.0)

Awarded the Honors College Full Scholarship

CERTIFICATIONS

Applied Generative AI Specialization – Purdue University, (2026)

Generative AI Engineering Certificate – IBM, (2025)

Certification, No Code AI and Machine Learning: Building Data Science Solutions – MIT, (2025)

AI Developer Professional Certificate – IBM, (2025)

SAS® Enterprise Guide® 1: Querying and Reporting – SAS Institute, (2024)

Financial Modeling & Valuation Analyst (FMVA)® - Corporate Finance Institute (CFI)®, (2021)